

# Fantastic benefits for Swans members



THINGS are hotting up at Swan Districts Football Club as the 2017 WAFL season approaches.

A highly successful recruitment campaign during the off season has seen many Swans players come through the Club's strong junior program, as well as returning after AFL careers.

The expectations are high, and there is no better time than now to jump on board and show support for the Mighty Black and Whites.

The club's Premium Plus membership

provides for the distinguished Swans supporter who wants to get amongst the Corporate and VIP action and the Presidents Luncheons at every Swans home game during the 2017 Season.

The Premium Plus membership also includes exclusive Sponsor's Lounge viewing and corporate networking.

Swan Districts also has Standard, Country/Interstate, and Junior Swan memberships, and the option of becoming a Judda Bee Member, tailored for businesses with some fantastic benefits.

Supporters can also add extra value to their Swans Membership by joining the Past Players and Officials Association; catching up with former players and officials and getting involved in the many different functions arranged by this dedicated group of Swannies.

Supporters may also consider joining the Club's Swansmen Association, a group of dedicated Swan Districts supporters who raise funds for the benefit of the football club. Their aim is to do this while enjoying camaraderie and fellowship at the same time.

Members and supporters can make a day of it at Steel Blue Oval and soak up the fantastic atmosphere on game days; booking a seat at the Club's President's Luncheon – which includes a superb buffet meal and drinks for a two hour period – is great value at only \$60 for members (valued at over \$95).

For information about signing up, interested parties can call Hannah or Jenny on 9279 8700, or jump on the website [www.swandistrictsfc.com.au](http://www.swandistrictsfc.com.au) and join online.

## A time for action

ALL businesses are striving to increase profits, to be a responsible and sustainable operation, and to provide greater shareholder returns.

Nevertheless, this can only be realised if a business truly understands its position, the risks it faces, with a plan that will keep it geared for success.

"Success can only be built on knowledge and the recent end of financial year provides a great catalyst for action, regardless of your organisation's performance," Altus Consulting principal consultant David Reynolds said.

"If you have experienced failings in these last 12 months, don't be despondent.

"Instead, view the experience gained as a valuable resource which can get you back on track.

"The same is true for your successes; they did not happen by accident, they occurred because the business made the right moves and the correct decisions."

Whatever situation a business finds itself in, a good consultant can work with the team to provide the next steps from a neutral perspective.

Understanding these factors and developing a strategic plan will stand a business in good stead for the future, however long term sustainable improvement is only achieved when implementation is correctly managed and with employees that are truly engaged. "Developing this type of perspective and having the available resources is often a challenge for many internal management environments," Mr Reynolds said.

"In today's global economy, too many advisors lose sight of a corporate operation as a unique and distinct business, one that has been built with blood sweat and tears."

Altus Consulting distinguishes itself as 'the team beside you in the corporate bunker', thanks to its individualised, custom-tailored approach to clients.

More information can be found at: [www.altusconsulting.com.au](http://www.altusconsulting.com.au).

## Improving safety increases productivity

LIEBHERR has worked hard to become a respected leader in the global mining industry by forming individual partnerships with each of its valued customers to produce the best machines for their specific needs, and providing continuous customer support to achieve their strategic goals.

Through advanced technologies, long-life components and comprehensive on-site customer service, Liebherr mining equipment ensures the highest levels of time- and cost-efficiency, even under the toughest of conditions.

Enjoying a partnership with BHP Western Australia Iron Ore (WAIO) since 2004, Liebherr-Australia has focused on maintaining safety, high productivity and reliability.

These three facets are particularly important to Liebherr-Australia because, along with three other values, they form the Liebherr Mining Division's Six Pillars: the guiding values for product innovation, development, and support.

A clear example of this strategic focus is the recently established exchange module program, which includes such items as complete engine modules, hydraulic tank modules, and hydraulic cooler modules.

This method means that Liebherr-Australia is able to provide safe maintenance practices, reduced downtime at major shutdowns, and increased reliability.

Liebherr mining excavators like the R 9400, R 996 B, and R 9800 enable superior productivity and maximum uptime thanks to Liebherr-Australia's devoted personnel.

Liebherr offers BHP complete and personalised service and support, guaranteeing reliable and continued performance of the Liebherr fleet at its sites.

At the March Global Iron Ore & Steel Forecast Conference, held in Perth, WAIO asset president Edgar Basto



The EX7024 R 9400 excavator with bucket manufactured by Liebherr-Australia.



One of WAIO's R 996 B mining excavators, part of the exchange module program.

noted that "the time taken to complete a shutdown on a Liebherr Hydraulic excavator has fallen by almost 40 per cent, reducing the teams' risk exposure while allowing a faster return to service".

Celebrating more than a

decade of partnership with WAIO, Liebherr-Australia is proud to be associated with WAIO and other BHP assets to achieve world's best practices in safety, productivity and reliability, and looks forward to many more continued shared successes.